SECTOR DECISION BRIEF

Enterprise Technology

Internal platforms can spread AI quickly, but unclear product ownership spreads risk just as quickly. The right roadmap connects use cases to support, access, change management, and measurable adoption.



AideDeCamp Consulting | Advisory perspective

Illustrative guidance. Scope and deliverables are agreed for each engagement.

SECTOR DECISION BRIEF / ADVISORY PERSPECTIVE

Enterprise Technology

Internal platforms can spread AI quickly, but unclear product ownership spreads risk just as quickly. The right roadmap connects use cases to support, access, change management, and measurable adoption.



DECISION TO FRAME

Which enterprise workflow should become a supported product rather than another pilot?

The image is illustrative. The example below is a proposed decision design, not a completed client project.

WHY THESE CONNECT

Move an internal assistant from demo to a supported service. We will map when the signal reaches business product owner with security and support counterparts, then define the last useful point to answer: Fund a bounded product pilot, consolidate duplicate tools, or stop?

An operating decision, not another alert

This lens concerns an internal AI-enabled product or employee workflow, rather than the underlying cloud estate. A promising assistant becomes an enterprise service only after entitlement, evaluation, support, and unit economics are accepted by a named product owner.

EARLIER SIGNAL	DECISION	ACCOUNTABLE ACTION	PROOF
Repeated requests in one workflow show measurable delay or rework.	Fund a bounded product pilot, consolidate duplicate tools, or stop?	Business product owner with security and support counterparts. Define eligible users, data permissions, evaluation, support, and retirement owner.	Correct completions, user adoption, correction effort, and support load

CONTROL BOUNDARY

A working prototype does not imply production readiness or enterprise-wide access.

02 / DIAGNOSTIC

Where the work gets stuck

We will test three operating friction points against the action each could change.

OPERATING FRICTION	EVIDENCE WE WILL EXAMINE	DECISION TEST WE WILL RUN
Multiple teams build overlapping assistants with no shared controls.	Inventory of assistants, their data access, owners, review controls, and overlapping functions.	We will compare overlapping assistants against one workflow baseline and control set.
A prototype works for one group but the support model is undefined.	Data permissions, integration points, security review, and support responsibilities.	We will require an accepted support model before treating a prototype as a product.
Leadership cannot compare use cases because value measures differ.	Use-case baselines, comparable value measures, cost assumptions, and accountable sponsors.	We will use common value and risk measures so leadership can compare use cases.

What our pilot will establish

WORKSTREAM	WHAT ADC WILL DO	DECISION-READY OUTPUT
Task baseline	Compare correct task completion with current review effort.	Workflow quality and correction baseline.
Entitlement	Test source permissions, freshness, and offboarding by role.	Permission and retrieval test record.
Answer quality	Evaluate unsupported answers, citations, escalation, and override.	Offline and live evaluation set.
Economics	Include model, support, correction, and change costs.	Cost per useful completed task.

DECISION GATE We will recommend whether to proceed, redesign, or stop using this test: Scale only after product ownership, access, and operating support are demonstrated.

Design-ready checks we will deliver

CHECK	WHAT ADC WILL VERIFY	DESIGN OUTPUT
Ownership	Name release, incident, support, monitoring, and retirement owners.	Product runbook and acceptance checklist.
Change control	Rehearse supplier, model, source, and access changes.	Rollback and scale/stop gate.

03 / SECTOR EXECUTIVE AGENDA

What sector leaders will ask

An enterprise buyer will test whether a promising assistant becomes a supported product with defensible access, ownership, adoption, and unit economics.

PRIORITY	SPONSOR QUESTION	EVIDENCE TO BRING
Portfolio discipline	Which duplicated pilots should be consolidated, stopped, or given a product owner?	Use-case inventory, user demand, outcome baseline, shared controls, and overlap.
Data entitlement	Can each user see only information they are already entitled to access?	Identity, source permissions, retrieval tests, logging, and offboarding.
Product operation	Who owns evaluation, support, change, incident response, and retirement?	Runbook, release criteria, monitoring, escalation, and funding owner.
Adoption economics	Does the full workflow improve after correction and support costs?	Completion quality, correction time, usage by eligible users, cost per resolved task.

Three opportunities we will compare

CANDIDATE	VALUE HYPOTHESIS	PROOF BEFORE INVESTMENT
Knowledge assistance	Find approved answers faster	Test entitlements, citations, and correction load
Request routing	Reduce rework between teams	Measure correct completions and exceptions
Portfolio consolidation	Retire duplicate pilots	Compare value, controls, and support costs

Measures we will put on the scorecard

MEASURE	WHAT A DECISION MAKER SHOULD SEE
Outcome	Correct task completions and rework against the current process.
Adoption	Eligible use, appropriate rejection, and reasons for bypass.
Economics	Operating cost and support effort per useful completed task.

Risks we will surface early

- A prototype can read data outside the user's entitlement.
- No business owner will accept support and error handling.
- Token or model cost is tracked but correction and change-management effort are not.

04 / ADVISORY APPLICATION

How we will turn evidence into a decision

ADC will lead the work; exact outputs are agreed before kickoff.

SERVICE	WHAT ADC WILL DO
AI Strategy & Roadmap	ADC will build a portfolio view of candidate use cases with common value, feasibility, and risk criteria.
AI Adoption & Integration Advisory	ADC will create a human review and support loop and evaluate actual use and quality rather than launch counts.
Cloud Transformation	ADC will make platform, identity, cost, and observability choices explicit before broadening access.

The sequence leading to your decision

STAGE	WHAT ADC WILL DO	WHAT YOU WILL RECEIVE
Frame	We will choose one employee task and its product owner.	Outcome baseline and use boundary.
Examine	We will test entitlements, source quality, and correction load.	Evaluation and permission evidence.
Test	We will rehearse review, escalation, and support with users.	Quality, adoption, and cost findings.
Recommend	We will recommend product acceptance, redesign, or stop.	Owner/runbook and decision record.

What you will receive

- Enterprise use-case portfolio rubric
- Product ownership and support map
- Adoption and evaluation scorecard

A focused first engagement

We will compare competing pilots and deliver a prioritized shortlist with a named product-ownership path.

Independent sector reading

NIST: AI Risk Management Framework core

NIST: Generative AI Profile

Sources inform context; ADC is not affiliated with their publishers. Examples are illustrative, not completed client work. Scope and deliverables are agreed before kickoff.

05 / ILLUSTRATIVE ENGAGEMENT

A first engagement in practical terms

This is an example work package, not a completed client assignment. The actual scope, data access, and acceptance criteria would be agreed with the sponsor.

WORKFLOW IN SCOPE

One internal AI assistant proposed for a defined employee task, from request through supported product operation.

The evidence we will request

- Task frequency, actual completion path, source permissions, and known failure cases
- Existing tools or duplicate pilots, support ownership, access review, and integration cost
- User correction time, unresolved requests, adoption signals, and ongoing model expense

Work products and the decisions they support

WORK PRODUCT	WHAT ADC WILL PRODUCE	HOW THE CLIENT USES IT
Portfolio comparison	Rank the candidate against existing tools, duplicate efforts, operating value, risk, and support load.	Choose whether to pilot, consolidate, defer, or stop without rewarding novelty alone.
Permission and answer test	Build task cases with correct access, stale content, wrong answers, and escalation needs.	Check whether users get an answer they may act on or a safe handoff.
Operating handoff plan	Assign product owner, content updates, incident path, monitoring, and change budget.	Fund a maintainable service rather than an unsupported demonstration.

SPONSOR GATE

Product and security owners choose pilot, consolidate, or stop after comparing task completion, corrections, access failures, and support cost.

How the gate changes the next step

DIRECTION	EVIDENCE-BASED NEXT STEP
PROCEED	Pilot if task completion improves with correct entitlement and an assigned support owner.
REVISE	Consolidate if an existing product can meet the same need at lower operating burden.
STOP	Stop if answers escape permissions or no team accepts correction and maintenance work.

The example describes a proposed diagnostic and pilot design. It does not claim access to a named client's data, a completed engagement, or a guaranteed result.